

SCOTT W. DENSEM, B.A. J.D.

DENSEM ADR SOLUTIONS INC.
Mediation & Arbitration

- 40 years Advocacy and ADR Experience
- Insurance, Tort, Contract, & Commercial Cases

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BACKGROUND

- Born in Toronto, Ontario, December 18, 1956.
- University of Toronto, Bachelor of Arts with High Honours, 1978.
- Osgoode Hall; Bachelor of Laws, 1981.
- Called to the Bar in Ontario, 1983.

LEGAL EXPERIENCE

- Counsel on many cases in the Ontario Superior Court and the Ontario Court of Appeal.
- Insurance practice involved the representation of both plaintiffs and defendants, with more emphasis on defence.
- Areas of insurance practice included:

*Property and general liability claims
Automobile litigation
Statutory Accident Benefits Claims
CGL policy claims
Occupiers' liability*

Sports and Recreational claims
Disability and life insurance
Products liability
Excess insurance
Fire losses
Medical Malpractice
Environmental claims
Marine law
Professional negligence

PROFESSIONAL MEMBERSHIPS

- Advocate's Society.
- Ontario Bar Association.
- County of York Law Association.
- Medico-Legal Society of Toronto.
- Toronto Lawyers Club.
- Canadian Standards Association, member – Technical Committee determining standards for sporting equipment in Canada.

LEGAL AND ADR EDUCATION ACTIVITIES

Selected List of Papers & Presentations

- **Certified by the Advocate's Society as having completed the Harvard Law School Mediation Workshop, July 1998.**
- **The Effective Negotiation and Mediation of Personal Injury Claims, June 2002 presentation to the Law Society of Upper Canada Continuing Legal Education Program.**
- **Making Mediation Work: The Essentials for a Winning Approach, June 2007 presentation to the Canadian Institute's 7th Annual Conference on Litigating Insurance Coverage Disputes.**
- **Effective ADR Management of Insurance Coverage Disputes, June, 2008 presentation to the Canadian Institute's 8th Annual Conference on Litigating and Managing Insurance Coverage Disputes.**

- **Ten Mistakes That Lawyers Make at Mediation (and How to Avoid Them), April, 2009 presentation to the Osgoode Hall Law School Professional Development Continuing Legal Education Conference on Managing & Litigating Motor Vehicle Accident Claims.**
- **The Do's and Don'ts of Mediating Insurance Claims, November, 2009 presentation to the Ontario Bar Association Continuing Legal Education.**
- The Joys of the Comprehensive General Liability Policy, February 1996 presentation to the Ontario Insurance Adjusters Association.
- How to Read a Comprehensive General Liability Policy, September 1997 presentation to the Canadian Risk Insurance Managers Annual Conference in Toronto.
- Reading and Understanding the Comprehensive General Liability Policy, October 1997 presentation to AXA Insurance.
- Punitive Damages: The Good, the Bad Faith, and the Ugly, November 1998 presentation to CGU Insurance and Analysis of the Automobile Rates Stability Act (Bill 59), February 1999 presentation to Halifax Insurance Company.
- Occupier's Liability; Claims Handling and Negotiation, November 1999 presentation to CGU Insurance.
- Developing Trends in Personal Injury and Advertising Liability in Comprehensive General Liability Policies, May 2000 presentation to the Canadian Institute.
- The Law Regarding the Trespass to Property Act and Powers of Private Security Personnel on Commercial Premises, June 2000 presentation to Intercon Security Limited.
- An Overview of Ontario Occupier's Liability Law, June 2000 presentation to K&K Insurance Company, Fort Wayne, Indiana.
- Six Tips on Making an Impact with Your Opening Jury Address, June 2000 presentation to the Canadian Bar Association Continuing Education Program.
- Bill 59, Present Status and Interface with the Statutory Accident Benefits Schedule, November 2000 presentation to Cunningham Lindsey Canada Limited's Accident Benefit Conference.
- Six Easy Steps to Better Claim Files, February 2002 presentation to ACE INA Insurance.

- Hold Harmless, Exclusion Clauses, and other Contract Defences in Premises Liability Claims, May 2002 presentation to Intercon Security.
- Management of a Property Claim File – Avoiding a Bad Faith Claim, June 2002 presentation to Belair Insurance.
- Collateral Benefits: Plaintiff and Defence Perspectives, November 2007 presentation to the Ontario Bar Association.

CLIENT REFERENCES

- Available upon request.