

## ROHAN G. BANSIE

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### SUMMARY

A dynamic, results-oriented Lawyer, Deputy Judge, Mediator, Arbitrator and Businessman with:

- Experience litigating in all levels of court, including the Court of Appeal for Ontario, in the areas of; civil and commercial matters, employment law, insurance law, and criminal defence;
- Experience as General Counsel and Corporate Secretary for a publicly traded company;
- Extensive experience mediating, arbitrating, negotiating and resolving conflict;
- Highly developed organizational abilities and business acumen, including the ability to develop and implement strategic plans in accordance with established operational goals and objectives;
- Experience guiding corporate and organizational Boards through strategic planning sessions;
- Extensive facilitation and training development and teaching experience;
- Experience resolving and structuring Business/Corporate Commercial law and Entertainment and Sports law issues;
- Experience drafting commercial documents and contracts;
- Over twenty-five (25) years of experience coaching sports at the community, university and professional levels;
- Author of the published book, *Eloquence: Public Speaking Skills for Lawyers and Other Professionals*

### EDUCATION

1995	University of Ottawa, Ottawa, Ontario <b>Bachelor of Laws, Juris Doctor (LL.B., J.D.)</b>
1988	<b>Master in Education (M.Ed.)</b> (Educational Psychology)
1985	Concordia University, Montreal, Quebec <b>Bachelor of Arts (B.A.)</b> (Philosophy)
1984	<b>Certificate</b> (in Adult Education)

### PROFESSIONAL DEVELOPMENT

2006	University of Windsor (Faculty of Law) <b>ADR &amp; Advanced ADR Workshops</b> Presented by the Stitt Feld Handy Group
1997	The Law Society of Ontario <b>Bar Admission Course</b>
1991	The Canadian Securities Institute <b>Canadian Securities Course</b>
1991	The Investment Funds Institute of Canada <b>Canadian Investment Funds Course</b>
1989 - Present	Various career relevant workshops and seminars

**LAW-RELATED PROFESSIONAL EXPERIENCE**

- 2019 – Present            Bansie Dispute Resolution Services Inc.  
***Mediator & Arbitrator***
- Mediator and arbitrator of a wide range of civil and commercial disputes, throughout the Province of Ontario, pertaining to commercial/business issues and agreements, contracts, insurance law, family law and employment law matters.
- 2007 – Present            Ontario Superior Court of Justice  
***Deputy Judge (Small Claims Court)***
- I preside over trials, motions and settlement conferences pertaining to civil litigation matters where the jurisdictional limit is currently \$35,000 with respect to the amounts claimed, or value of the property to be recovered.
- 2017 – 2019                William Litigation Lawyers  
***Lawyer & Mediator***
- Carriage of complex insurance (plaintiff and defence), as well as civil and commercial litigation files;
  - Conducted mediations throughout the Province of Ontario, regarding issues relating to commercial/business disputes and agreements, contracts, insurance, and employment law matters.
- 2014 – 2016                Nelligan O'Brien Payne LLP  
***Lawyer & Mediator***
- Carriage of complex insurance (plaintiff and defence), as well as civil and commercial litigation files;
  - Conducted mediations throughout the Province of Ontario, regarding issues relating to commercial/business disputes and agreements, contracts, insurance, and employment law matters.
- 2009 – 2013                Algonquin College  
***Professor (part-time while practicing law)***
- Teacher of [Practice and Procedure for] Small Claims Court in the Paralegal Program during the winter semester (last level) of the two-year Diploma program.
- 2005 – 2013                Quinn Thiele Mineault Grodzki LLP  
***Lawyer & Mediator***
- Carriage of litigation files primarily plaintiff related complex insurance disputes, as well as civil and commercial litigation matters;
  - Negotiated and drafted commercial contracts and documents with respect to issues surrounding; labour and employment, insurance, licences, sports and entertainment, requests for proposal, and leases;
  - Conducted mediations throughout the Province of Ontario, regarding issues relating to commercial/business disputes and agreements, contracts, insurance and employment law matters.
- 2003 – 2005                Mann & Partners LLP  
***Lawyer***
- Had complete carriage of civil, estate and commercial litigation files.

- 2002 – 2003                      Beament Green  
*Lawyer*
- Had complete carriage of civil, estate and commercial litigation files;
  - Negotiated and drafted commercial contracts and documents with respect to issues surrounding; labour and employment, insurance, licences, sports and entertainment, requests for proposal, and leases.
- 2000 – 2002                      Calian Technology Ltd.  
*General Counsel and Corporate Secretary*
- Calian is a publicly traded corporation.
  - I was responsible for shaping its legal posture and interests while ensuring that the business practices, policies and dealings of the company met regulatory requirements while protecting its legal rights with respect to competitive threats, and providing direction to the Senior Management Team and Board of Directors with respect to risk-management, as well as legal and operational matters.
  - Also managed litigation (external counsel), and interpreted and drafted legal documents.
- 1997 – 2000                      Rohan G. Bansie  
*Barrister & Solicitor*
- As a sole-practitioner, I had complete carriage of civil, family, estate and commercial litigation files;
  - Negotiated and drafted commercial contracts and documents with respect to issues surrounding; labour and employment, insurance, licences, sports and entertainment, requests for proposal, and leases.

## **OTHER PROFESSIONAL EXPERIENCE**

- 1986 - 2019                      R.G.B  
*Management and Training & Development Consultant*  
\*Full-time between 1986 and 1989, and part-time from 1989 to 2019
- Consultant to private organizations and corporations as well as various public sector departments, working with individuals at the middle and senior management levels regarding; Performance Management, Strategic Operations, Motivation, Dispute/Conflict Resolution, Goal Setting, Project Management, Change Management, Sales Management, Team Building and Time Management.
  - Keynote Speaker in areas of Collaboration, Leadership, Management, and Motivation.
  - Responsible for the development, delivery and implementation of training programs and management strategies in the areas of Marketing, Sales, Customer Service, Information Technology, Telecommunications and Mail Processing for organizations such as; *Canada Post Corporation*, the *Federal Government*, *SONY Canada* (Retail Division), *Metropolitan Life* (Pension Department), and *Canadian Marconi Company*.

- 2004 – 2006                      The Ottawa Renegades (Canadian Football League)  
***Assistant Coach***
- As an Assistant Coach, I initially worked closely with the team's Offensive Coordinator, then primarily with the Head Coach, assisting with positional coaching, tape/film breakdown and evaluation, game plan preparation, preparing statistical tendencies, and administrative/ personnel duties as needed.  
[http://www.ottawarenegades.net/RenegadesTeam/bansie\\_rohan.html](http://www.ottawarenegades.net/RenegadesTeam/bansie_rohan.html)
- 1989 - 1992                      Royal Trust Corporation (now Royal Bank of Canada)  
**(1990 - 1992) *Account Manager***
- Sold Private Banking, Trusts and Estates, and Investment products and services of both an international and domestic nature to high net worth clients
- (1989 - 1990) *Sales Training Consultant***
- Consulted on and delivered training in Sales and Sales Management  
"Commitment to Quality" award nominee
- 1986 - 1994                      Ottawa-Carleton District School Board (formerly Ottawa Board of Education)  
***Supply Teacher***
- Taught English, Social Sciences and Physical Education at the High School level and coached basketball and track and field.

## PROFESSIONAL AFFILIATIONS

Law Society of Ontario, County of Carleton Law Association, Ontario Deputy Judges Association, Canadian Association of Black Lawyers, Canadian Bar Association, Association of Workplace Investigators.

## COMMUNITY/VOLUNTEER ACTIVITIES

- Board Member; Ottawa Community Housing Foundation
- Instructor/Coach/Mentor; Advocacy Club
- Director of Coaching Development; Orleans Minor Football Association
- Volunteer; Ottawa Food Bank
- Board Member; Football Canada (2015-2016)
- Member; National Institute of Jamaican Canadians
- Member; South Nepean Sports Association
- Eighteen (18) years of coaching competitive levels of football
- Seven (7) years of coaching competitive levels of basketball
- Over thirty (30) years of mentoring and counseling youths and young professionals